PERSONAL PROFILE

Mark C. Minichiello
Chief Executive Officer

As CEO at Quincy Cass, Mark's responsibilities include:

- Overall strategy and management of the firm's daily operations
- Portfolio Management
- Management of client relationships

Mark began his relationship with Quincy Cass in 2004, serving as its Chief Investment officer from 2010 thru 2020 and becoming its Chief Executive Officer in 2021. Prior to joining Quincy Cass Associates, Mark acted as a sub-advisor to the Hatteras Alternative Mutual Funds and was a member of the investment committee of The Occasio Fund.

Mark lived in Chicago (1991-2004) first working as a broker in the global commodity markets, then becoming a founding principal of Spin-Off Advisors in 1998, an institutional equity research firm. He earned his MBA from the University of Chicago (2000) with concentrations in Finance, Accounting and Strategic Management. Prior to moving to Chicago to start his career in the financial industry he grew up in Boston, Massachusetts and earned his BA from Northeastern University in 1990. Mark currently sits as a Vice Chair of the Northeastern University D'AMORE-McKIM School of Business Executive Leadership Council of Southern California.and sits on the Dean's Advisory Council.

Between 1998 and 2009, he co-produced two monthly advisory research reports. *Spin-Off Research* focused on opportunities in corporate break-ups and spin-offs, and *The Distressed and Turnaround Situation Report,* featuring information on reorganizations and distressed securities.

His professional registrations include FINRA Series #4 Options Principal, Series #7 General Securities Representative, Series #24 General Securities Principal, Series #53 Municipal Securities Principal, Series #63 Uniform Securities Agent State Law Examination, Series 65 Registered Investment Advisor, and Series 79 Investment Banking Representative.

Personal Interests:
Mark is an avid runner, and a USAT&F & RRCA Certified Coach. He was the Head Coach of the Los Angeles Road Runners, the Official Training Program of the Los Angeles Marathon from 2017-2021, and has completed over 25 marathons on four continents with a goal to complete a marathon on every continent including Antarctica.

He supports numerous charitable causes including children's advocacy and animal charities. On the weekends in his spare time, you can find Mark training for a Marathon with his wife Maria or walking their dog and enjoying a fine cigar.

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