

# Why Use an Investment Advisor?

If you don't think anyone would hire you to manage their investments, then why are you managing your own?



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Personal Risk, Lack of Time, Lack of Information, Personal Financial Services, Lack of Time, Fiduciary Standard, Leveraging Expertise, Strength of Partnership

There are many reasons for utilizing a professional firm to assist you in managing your investment or retirement funds. With extensive knowledge and experience in the financial markets, Quincy Cass & Associates can help tailor and investment strategy for your financial goals.

### **Personal Risk**

- Our clients look to QCA Capital Management for professional assistance rather than risk their future on their own endeavors.
- When an individual, family or organization must rely on their portfolio for future security, professional management should be the foundation.

#### **Lack of Time**

- Professionally managing an investment program requires a full time commitment and years of experience.
- Many people may not have the experience or time to commit.

## **Fiduciary Standard**

 We act as fiduciaries, meaning that we are required to act in the best interest of our clients and not place our own interests ahead of yours.

#### Lack of Information

 Although the internet has made information about companies much more available, the real information upon which professional investment decisions are be based through direct contact with companies, extensive research, and skilled analysis.

#### **Personal Financial Services**

- Since we maintain a close, personal relationship with each of our clients, we are often asked for advice on a broad range of financial matters.
- We can help in the coordination of your retirement and investment planning programs.

# **Leveraging Expertise**

- The professionals of QCA Capital Management have extensive experience built upon a variety of business backgrounds and disciplines.
- In effect, our clients are leveraging their investing efforts on our overall skill and experience by entrusting us with the management of their portfolios.

# **Strength of Partnership**

- Working with QCA Capital Management doesn't mean relinquishing control of your investments.
- It's like having an expert partner at your side for knowledge and insight on matters such as:
  - Assessing your current financial situation
  - Clarifying your investment objectives
  - Designing an asset allocation strategy
  - Recommending specific investments that fit your strategy
  - Implement timely changes as conditions warrant







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Please contact us for a copy of our QCA Capital Management Form CRS and ADV Part 2 Brochure for additional information about our services and fees.

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