

# Why Use an Investment Advisor?

If you don't think anyone would hire you to manage their investments, then why are you managing your own?

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## **Personal Risk, Lack of Time, Lack of Information, Personal Financial Services, Fiduciary Standard, Leveraging Expertise, Strength of Partnership**

There are many reasons for utilizing a professional firm to assist you in managing your investment or retirement funds. With extensive knowledge and experience in the financial markets, Quincy Cass & Associates can help tailor and investment strategy for your financial goals.

### **Personal Risk**

- Our clients look to QCA Capital Management for professional assistance rather than risk their future on their own endeavors.
- When an individual, family or organization must rely on their portfolio for future security, professional management should be the foundation.

### **Lack of Time**

- Professionally managing an investment program requires a full time commitment and years of experience.
- Many people may not have the experience or time to commit.

### **Fiduciary Standard**

- We act as fiduciaries, meaning that we are required to act in the best interest of our clients and not place our own interests ahead of yours.

### **Information Overload**

- In our fast-moving, ever-changing world, the sheer volume of online information can overwhelm even seasoned investors. Finding relevant and actionable insights is more challenging than ever. Enlisting a professional investment advisor ensures that your investment decisions are backed by thorough research and strategic insight.

### **Personal Financial Services**

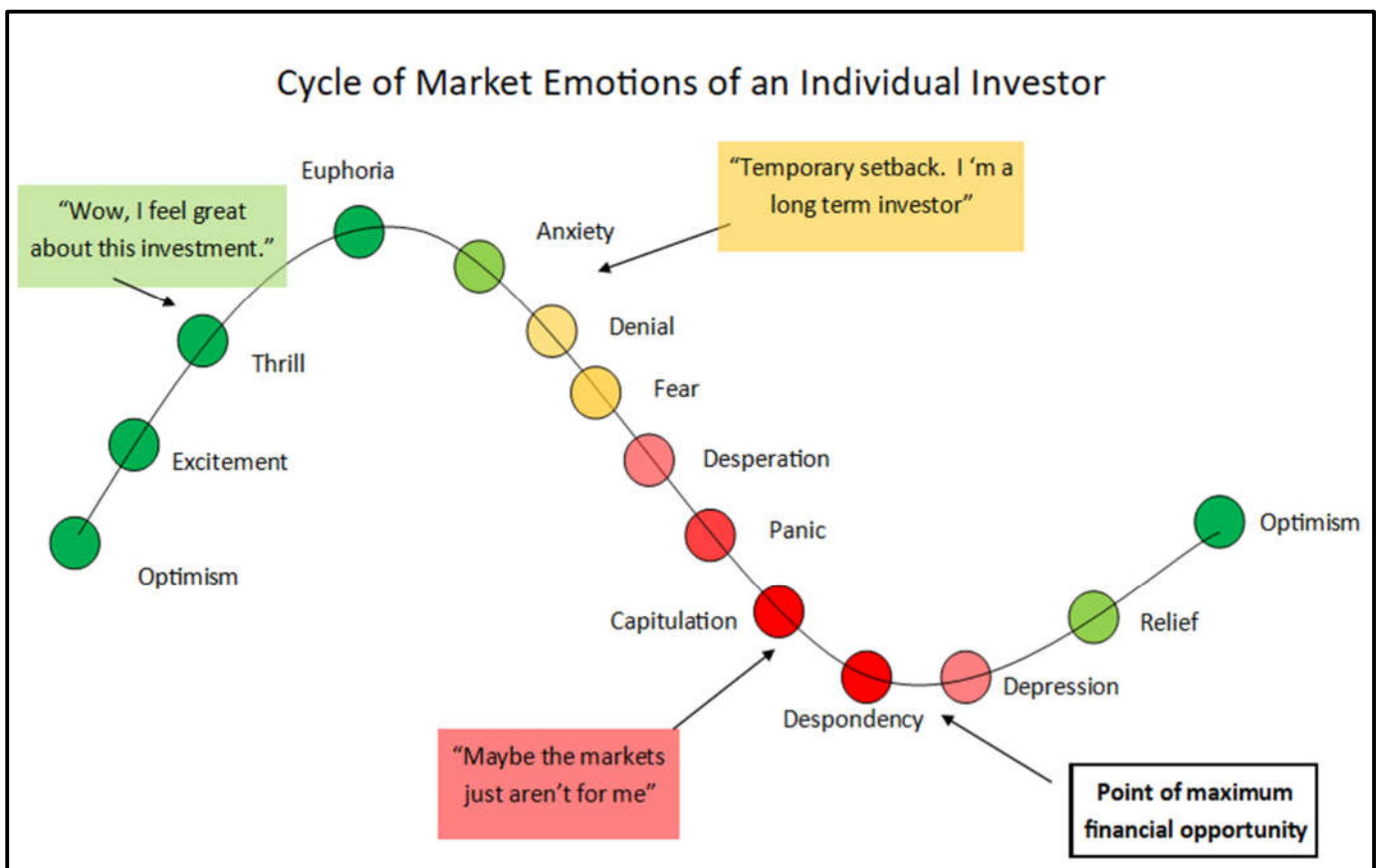
- Since we maintain a close, personal relationship with each of our clients, we are often asked for advice on a broad range of financial matters.
- We can help in the coordination of your retirement and investment planning programs.

## Leveraging Expertise

- The professionals of QCA Capital Management have extensive experience built upon a variety of business backgrounds and disciplines.
- In effect, our clients are leveraging their investing efforts on our overall skill and experience by entrusting us with the management of their portfolios.

## Strength of Partnership

- Working with QCA Capital Management doesn't mean relinquishing control of your investments.
- It's like having an expert partner at your side for knowledge and insight on matters such as:
  - Assessing your current financial situation
  - Clarifying your investment objectives
  - Designing an asset allocation strategy
  - Recommending specific investments that fit your strategy
  - Implement timely changes as conditions warrant





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***Please contact us for a copy of our QCA Capital Management Form CRS and ADV Part 2 Brochure for additional information about our services and fees.***

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